“When I came to the Club, I was a quiet and shy little girl who kept to herself. The Club helped me blossom into an outgoing, determined leader who loves helping my community and the people around me. I’ve become a better person thanks to the staff at the Club.”

Darvonette Johnson
Salvation Army Boys & Girls Club Youth of the Year

MISSION STATEMENT
The Salvation Army, an international movement, is an evangelical part of the universal Christian Church.

Its message is based on the Bible.

Its ministry is motivated by the love of God.

Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.
In the days of constant change, The Salvation Army continues to meet human needs in the name of Christ without discrimination. Whether it’s providing shelter and food for individuals and families who have found themselves homeless, visiting the veterans hospital on a monthly basis, investing in futures at our Boys & Girls Club in Richmond’s East End, or providing Christmas gifts and warm coats to needy families, people need to know that they are not alone and that there are OTHERS who care!

For more than 131 years, The Salvation Army of Central Virginia has served on the front lines, providing care and hope for people in need. We know this work could not be done without the selfless support from hundreds of volunteers and donors. On behalf of those who have been touched by the ministry of The Salvation Army, we say “Thank You!”

Together, we can “Do The Most Good” in serving our community!

Blessings,

Captains Donald & Laura Dohmann

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**GREETINGS IN THE NAME OF CHRIST**

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**SERVICES**

**Family Services & Shelter Programs**
- 1,384 Individuals Served (unduplicated)
- 552 Households provided utility assistance
- 505 Individuals provided shelter (unduplicated)
- 393 Men Provided Shelter (Richmond & Petersburg)
- 60 Women Provided Shelter (Richmond)
- 52 Children Provided Shelter (Richmond)
- 304 Individuals placed into permanent housing
- 142 Individuals placed into employment
- 59 Households provided rent/mortgage assistance

**Boys & Girls Club**
- 469 Youth members
- 553 Non-Member Youth Participants
- 38 Members Achieved Honor Roll
- 45 Members received academic and citizenship awards
- 34 Members attended Summer Adventure Camp

**Christmas Assistance**
- 2,722 Families Receiving Assistance
- 4,950 Children Receiving Gifts
- 556 Senior Citizens Receiving Gifts
- 7,879 Coats Distributed
- 58,361 Gifts Distributed

**Volunteers**
- 59 Boys & Girls Club Volunteers
- 984 Boys & Girls Club Volunteer Hours
- 1,805 Christmas Volunteers
- 8,722 Christmas Volunteer Hours
- 4,220 Total Volunteers
- 18,647 Total Volunteer Hours

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SalvationArmyCentralVA.org
Having spent my career serving patients in Central Virginia, I value the many programs that The Salvation Army provides to the thousands of youth and families that it serves here. My Legacy Gift is intended to ensure that The Salvation Army is positioned to continue its service for years to come.”

Dr. John Warkentin
Richmond, Virginia

Some people’s legacies are engraved on monuments. But yours will be written on lives. Now and in the future, your assets can help you, your family, and countless people in need.

To find out more about wills, gift annuities, estate planning, or other ways to plan your legacy, please contact Deborah Williamson, Associate Planned Giving Director, at (202) 774-6265 or deborah.williamson@uss.salvationarmy.org
**Bridging A Gap**

“Just making ends meet with a loss of income is hard enough. When it happens at Christmas, I have to make the decision to buy gifts for my children or pay my bills. So, I only eat one meal a day to save what I can to buy my kids a Christmas present. The Salvation Army Christmas Assistance program helps so I don’t have to make that choice.”

*Christmas Assistance Recipient*

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**Revenue**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support</td>
<td></td>
</tr>
<tr>
<td>Internal Support</td>
<td></td>
</tr>
<tr>
<td>Special Events</td>
<td></td>
</tr>
<tr>
<td>Federal Funds/United Way</td>
<td></td>
</tr>
<tr>
<td>Fees/Grants from Government Agencies</td>
<td></td>
</tr>
<tr>
<td>Transfers from Other SA Units</td>
<td></td>
</tr>
<tr>
<td>Other Revenue</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL REVENUE</strong></td>
<td>$5,637,178</td>
</tr>
</tbody>
</table>

**Expenses**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personnel</td>
<td>$2,165,560</td>
</tr>
<tr>
<td>Other Programs &amp; General Expenses</td>
<td>$3,106,423</td>
</tr>
<tr>
<td>Transfers to Other SA Units</td>
<td>$469,063</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSE</strong></td>
<td>$5,741,046</td>
</tr>
</tbody>
</table>

**Deficiency of Revenue over Expenses**

<table>
<thead>
<tr>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>$103,868</td>
</tr>
</tbody>
</table>

**Cash Balance Beginning FY 2017 - 2018**

<table>
<thead>
<tr>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>$36,584</td>
</tr>
</tbody>
</table>

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**Advisory Board**

- **Executive Committee**
  - Scott Aronson, Chair
  - Charles James, Jr., Vice-Chair
  - Ann Ramage, Treasurer
  - Dr. Harold Babb, Past Chair

- **Assembly**
  - Mary-Margaret Allen
  - Greg Burton
  - Christian Dundas
  - Kathryn Gurley
  - Dick Guthrie
  - Joel Mark

- **Rick Peterson**
  - Kevin Robinson
  - Sean Ryan
  - Mary Ann Wilson
  - Robert S. Ukrop, Life Member
  - Coleman Rice, Jr., Member Emeritus

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**Locations of Service**

- **Central Virginia Area Command**
  - Richmond Shelter, Family Services & Administration
    - 2 West Grace Street ~ Richmond, VA 23220
    - (804) 225-7470
  - Salvation Army Officers: Captains Donald & Laura Dohmann

- **The Salvation Army Boys & Girls Club**
  - 3701 R Street ~ Richmond, VA 23223
  - (804) 222-3122

- **The Salvation Army Richmond Citadel Corps**
  - 5327 Oreutt Lane ~ Richmond, VA 23224
  - (804) 745-5524
  - Salvation Army Officers: Lieutenants Timothy & Grace Jo

- **The Salvation Army Adult Rehabilitation Center**
  - 2601 Hermitage Road ~ Richmond, VA 23220
  - (804) 359-0269
  - Salvation Army Officers: Sergeants Guy & Tasoula Nickum

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**For Fiscal Year Ending September 30, 2017**

**Gifts by check or credit card** are the most popular ways to give, however, gifts of other assets can help you save even more. Gifts of stock, bonds, mutual funds and other assets such as real estate, jewelry or art that have increased in value since you have owned them can result in even greater tax savings. For our friends over 70, it is possible to make a tax free charitable gift directly from your **IRA**.

Please contact Kim Wentz, Regional Resource Development Director, at (804) 400-5992 or kim.wentz@uss.salvationarmy.org.