Mission statement

The Salvation Army, an international movement, is an evangelical part of the universal Christian Church. Its message is based on the Bible. Its ministry is motivated by the love of God. Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.
Dear Friends,

It is our pleasure to share with you The Salvation Army Central Virginia 2018 Annual Report. If we were to write a book with each year being a chapter, the subtitle for 2018 would be “Tell Your Story.”

When we reflect on some of the most impactful people in our lives, we soon realize that their impact on us was not only because of how we saw them live their lives in real-time, but also hearing their story of how the Lord brought them through some very tough circumstances. We are reminded that our stories not only share where we are in life, but where we have been.

For more than 132 years, The Salvation Army Central Virginia has been a part of thousands of peoples’ stories. This annual report captures how The Salvation Army Central Virginia continues to make a positive impact on families, perhaps in their greatest time of need in 2018. From sheltering displaced individuals and families to providing safe and affordable afterschool care for at-risk youth, The Salvation Army is committed to helping people overcome their present situation and to begin a new chapter in their story.

We all have a story, and we hope that you will choose to support The Salvation Army as we assist our neighbors in need. Together, we can help re-write someone’s story!

Blessings,
Captains Donald & Laura Dohmann
Services to **INDIVIDUALS**

**Family Services & Shelter Programs**
- 2,434 Individuals Served (unduplicated)
- 34,966 Meals Served
- 876 Households Provided Utility Assistance
- 438 Individuals Provided Shelter (unduplicated)
- 224 Men Provided Shelter
- 157 Women Provided Shelter
- 57 Children Provided Shelter
- 231 Individuals Placed into Permanent Housing
- 121 Individuals Placed into Employment
- 13 Households Provided Rent/Mortgage Assistance

**Volunteers**
- 2,893 Christmas Volunteers
- 10,224 Christmas Volunteer Hours
- 5,937 Total Volunteers
- 13,900 Total Volunteer Hours

**Christmas Assistance**
- 2,966 Families Served
- 5,446 Children Served
- 788 Seniors Served
- 63,122 Gifts Distributed
- 9,845 Coats Distributed
- 2,893 Volunteers

**Salvation Army Boys & Girls Club**
- 242 Youth Members
- 42 Members Achieved Honor Roll
- 44 Members Received Academic and Citizenship Awards
- 32 Members Attended Summer Adventure Camp

**Worship**
- 40 Jr. Soldiers on Roll
- 149 Sr. Soldiers on Roll
- 8 Adherents on Roll
- 197 Total Members
- 4,136 Sunday School Attendance (duplicated)
- 5,295 Sunday Worship Service Attendance (duplicated)
- 1,950 Music and Performing Arts Lessons Provided (duplicated)
Fiscal Year Ended September 30, 2018
2018 Annual Financial Highlights

Revenue

Public Support $2,764,758
Internal Support $1,382,698
Special Events $59,699
Federal Funds/United Way $223,024
Fees/Grants from Government Agencies $116,606
Transfers from Other SA Units $4,006,018
Other Revenue $107,620

Total Support & Revenue: $8,660,423

Expense

Personnel $1,937,633
Other Programs & General Expenses $3,066,813
Transfers to Other SA Units $3,617,181

Total Expense: $8,621,627

Excess of Revenue Over Expenses $38,796
Cash Balance Beginning FY 2018-2019 $71,313

Planned Giving

Some people’s legacies are engraved on monuments. But yours will be written on lives. Now and in the future, your assets can help you, your family and countless people in need.

To find out more about wills, gift annuities, estate planning or other ways to plan your legacy, please contact us today for additional information.

Deborah Williamson
Associate Planned Giving Director
202-774-6525
deborah.williamson@uss.salvationarmy.org

Other Gifts

Gifts by check or credit card are the most popular ways to give. However, gifts of other assets can help you save even more. Gifts of stock, bonds, mutual funds and other assets such as real estate, jewelry or art that have increased in value since you have owned them can result in even greater tax saving. For our friends over 70, it is possible to make a tax-free charitable gift directly from your IRA.

Kim Wentz
Regional Resource Development Dir.
434-295-4058 x116
kim.wentz@uss.salvationarmy.org
For the duration of 2018, change has been underway at The Salvation Army Boys & Girls Club in Richmond. The Club has been serving children in the city’s East End since 1920. The current building, located at 3701 R Street,first opened in 1971. This will be the first major renovation since that time.

Over the span of 15 months, crews are working on completing nearly $8 million in upgrades and an expansion of about 8,000 square feet of program space.

The goal of the project is to modernize the building and offerings for both members and the community at large – while maintaining the history and quality experience the area has come to expect for generations.

Some changes at the facility include a renovated year-round indoor aquatics center, STEM studios, expanded teen center, updated gymnasium and the addition of community classrooms and a fitness studio.

“Our goal has always been to create a safe and empowering environment to provide children and community members opportunities to reach their full potential,” said Salvation Army Boys & Girls Club executive director Hugh Jones. “We believe this updated facility will help us deliver on that even better than before.”

The Club will reopen in April 2019. In the months following the reopening, the Club will offer programs and community usage outside of usual after-school hours.

**INVESTING IN FUTURES**

**Salvation Army Boys & Girls Club**

Each year, thousands of Central Virginians generously give their time volunteering through one of our many programs. In 2018, we welcomed nearly 6,000 volunteers who racked up about 14,000 hours of service!

We appreciate our volunteers, like Jacquelin Atkins (Henrico) and Dave Keeler (Midlothian). They both stop by weekly to serve dinner at our shelter.

Atkins first started participating in our feeding program when her grandson was looking to complete a certain number of community service hours. Lucky for us, she enjoyed it so much, she kept coming back – even after he finished his project.

“It’s like a family. I love serving the people and meeting them. It’s fulfilling,” she said. “Once you start, you will love it.”

Keeler has been a dedicated supporter of The Salvation Army throughout multiple moves. He has graciously donated his time not just in Richmond but also in Texas and Oklahoma.

“It’s the most common thing to human beings in the world – food,” he said. “Everybody wants to break their fast or have a meal and think about the overall joys of the day, and this is a great place to do it.”

We are blessed to have them here serving delicious dinners with a smile.
Clarence Bonds spent eight years on the streets without a roof over his head.  
“I used to sleep under bridges. I used to sleep in the woods,” he shared.  
Desiring a more stable housing situation, Bonds went to The Salvation Army’s emergency shelter.  
“The Salvation Army opened up the back door for me to step in, and I stepped in,” said Bonds. “It was like being born again. I had a place to lay my head. I had covers I could pull up on me. I had meals that I could eat.”  
Today, he sleeps comfortably in his own apartment in Richmond. His new place, which he moved into in September, is only about a mile from the shelter where he once sought protection.  
“Without them, I don’t know where I’d be,” he said. “But thank God for The Salvation Army.”  
During his time at the shelter, Bonds worked closely with his case manager to fill out paperwork, attend appointments and apply for permanent housing.  
“When I arrived, I was immediately assigned a case manager who was able to help me come up with a plan to help me get past that hurdle,” said Williams. “When I sat down and did the intake, I had to breathe a sigh of relief. I finally felt like this might be the right door that’s going to help my children and me get to a better space.” She was right.  
Williams is participating in The Salvation Army’s Pathway of Hope program. The initiative provides individualized services to families with children who desire to take action to break the cycle of crisis and vulnerability.  
With the help of her case manager, Williams and her boys moved out of the shelter and into a townhouse of their own in September 2016. Williams enrolled in a community college to work on her degree and enrolled her baby in daycare. She received her certification as a lay health worker in September 2018. She is currently working in the health care field and has nearly tripled her salary since starting Pathway of Hope.  
“The Salvation Army established the idea of hope and opportunity,” she said. “It showed me homelessness was not the end.”  
Williams also serves on the Community Action Board and completed a training on a curriculum called Community Voices, which allows her to speak at various community events and facilitate parenting groups and other small classes.  
When Shante Williams found herself in a crisis situation, she was turned away from several organizations in the area.  
“They just couldn’t provide me the help I needed,” she said. “At the time, I just didn’t know what I was going to do.”  
Homeless, Williams wasn’t just fending for herself. She had a young son to care for and another on the way. Their situation changed when she came to The Salvation Army.  
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Executive Committee
Scott Aronson, Chair
Charles James, Jr., Vice Chair
Ann Ramage, Treasurer
Dr. Harold Babb, Past Chair

Assembly
Mary-Margaret Allen
Greg Burton
Christian Dundas
J.B. Gurley
Dick Guthrie
Joel Mark
Dean McCray
Rick Peterson
Kevin Robertson
Sean Ryan
Mary Ann Wilson

Life Members
Robert S. Ukrop
Emeritus Members
Coleman Rice, Jr.

LOCATIONS OF SERVICE

Richmond Shelter and Family Services
2 West Grace Street
Richmond, VA 23220
(804) 225-7470

The Salvation Army Tri-Cities Service Center
1228 South West Street
Petersburg, VA 23803
(804) 732-8449

The Salvation Army Boys & Girls Club
3701 R Street
Richmond, VA 23223
(804) 222-3122

The Salvation Army Hopewell Service Center
224 N. Main Street, Suite 218
Hopewell, VA 23860
(804) 452-0232

Central Virginia Area Command - Administration
2 West Grace Street
Richmond, VA 23220
(804) 225-7470

Salvation Army Officers: Captains Donald & Laura Dohmann

Salvation Army Richmond Citadel Corps
5327 Orcutt Lane
Richmond, VA 23224
(804) 745-5524

Salvation Army Officer: Captain Jennifer Duelley

Salvation Army Adult Rehabilitation Center
2601 Hermitage Road
Richmond, VA 23220
(804) 359-0269

Salvation Army Officers: Majors Michael & Nettie Morton

SalvationArmyCentralVA.org